



Universal Personnel Security Training & Allied Services was founded by Capt Uttam Patil (Retd) & his team on 02 Oct 2006 at Kolhapur, Maharashtra with the objective of providing gainful employment to ex-servicemen and for providing adequate training to rural youth so as to prepare them for entry into Armed Forces / Police / paramilitary forces and also to train them as security guards. Our training establishment is approved by DG, Home Guards. The company was initially sponsored by DGR, MOD (Army) for duration of three years. From then on we have grown from strength to strength.

We are a people oriented organization which brings the right people to right job. We have made our mark in a wide array of organizations from PSUs, Banks, Educational Institutes to manufacturing sector, Software Industry to trading. Our well trained, motivated and disciplined guards are always upright and well turned out while on duty. The guards are trained and oriented to the requirements of the organizations where they are deployed.

We provide holistic security solutions to our clients which are cost effective due to an optimal combination of man, machine & technology and thus have become a one stop shop for all guarding requirements.

WISION: "To become a trusted name for provision of secure eco system towards activity & habitat acts & for skill development across the entire spectrum of security skills."

MISSION: "To be a 'One Stop Shop' for entire range of technical & human security applications for the entire spectrum of present & future security threats & be a facility for development of all the required skills in security applications using optimum blend of human & technical means."

MANAGEMENT & APPROACH

Universal is managed by set of retired Officers from Army, Navy and Airforce, having vast operational experience in both civil and military spheres. Universal is acutely conscious of the fact that in providing security we deal in skilled Human Resource. In doing so, not just Universal, but entire security industry faces one dilemma, viz. **maximum honesty** is expected at minimum cost. We appeal to all our patrons to keep this aspect in mind while negotiating rates. Unlike most other entities in this business, we make payment to our personnel on a fixed date every month irrespective of realizations.





A very elaborate three-tiered scientific interview process is adopted for induction at all levels in Universal. Once a person qualifies in the interview process, he is put through a capsule of rigorous training process as prescribed in the PSARA Act before deploying him on the job. Medical examination is done before putting the person on the job. Police verification is done in a fixed time frame. We are planning to introduce psychometric tests in the induction process. We carry out periodic on job training of all our guards to enhance & upskill the guards & for adopting the skills as per the requirements of our patrons.



⊗ OUR USP'S

- I. Most Ethical: Universal has highest standards of company procedures and code of conduct. We respect and adhere to the terms of human rights, responsibilities, honesty and conduct ourselves as per these core values. Universal also values client's liberty and right to free will and privacy.
- 2. 100 % Statutory Compliant: Universal is 100% statutory compliant. We regularly update high standards to comply with constant changing rules, regulations and laws in order to ensure 100% adherence.
- 3. **Process Oriented**: Universal has set of formal, self-disciplined, task-based, established systems and procedures which focus on complying rules and following Standard Operating Procedures. Universal emphasis and strives to move and make improvements and look for achieving results by following the laid down processes.



4. Our Motto:- "Customer First": Universal

believes in giving top priority to the requirements and needs of the clients by following the concept of "Customer First" Universal strives to build a healthy relationship with its clients and identifying their needs and putting best possible efforts to fulfill them. Universal pays special attention and emphasis on putting customer's priorities ahead of anything else and provide personalized customer experiences.

5. Trained Manpower: Last mile delivery of security services depends on the performance of Security Guard and he shall perform well when trained well. He is the biggest asset and therefore, Universal's main objective is to make sure that it has the right person at the right place and at the right time doing the right job. Universal has dedicated Training Centre where numerous training activities are conducted viz Induction training, On the Job training, Refresher training, Fire Fighting & First Aid training and training as per the requirement of our clients.

- 6. Round the Clock Monitoring: Universal has dedicated staff that has been involved in monitoring the operations of high value shipments round the clock. State of art control room manned 24 X 7 for live reporting with pin point activities have been part of our services.
- 7. Welfare of Staff: Universal strives to create efficient, healthy, loyal and satisfied workforce, therefore we invest in the betterment of our staff through welfare programs to motivate the staff to deliver high quality performance. Universal offers the staff different kinds of professional

qualifications which improve employee's confidence, engagement and commitment and overall job satisfaction and subsequently increases high productivity and high retention rate.







Manufacturing Industries, Logistics Firms, Educational Institutions, Banks, Central Government Departments, Pharmaceutical Industries etc. in metro, rural and semi-urban environment giving us a wide spectrum of operational experience and expertise.











































APPRECIATIONS: Our organization & guards have been appreciated by the clients for their honesty, integrity, devotion to duty and for statutory compliance.



Appreciation by Ministry of Finance



The quality of guards provided by the Agency has been of very high standard. Bank has not faced any problem with the agency so far.

The services of M/s. Universal Personnel Security Services have been found to be **EXCELLENT** **







CORPORATE SOCIAL RESPONSIBILITY

Universal takes pride in helping the needy and it has been contributing in the development of the society through many CSR activities. Since its inception, every year on the occasion of Diwali, it has been distributing Sweets to 3000 Officers and Soldiers of three Indian Army battalions i.e 7 Garhwal Rifles, 14 Rashtriya Rifles and 14 Assam Rifles. It has been taking care of Orphanages, Old age homes, Helpers of the Handicapped and contributing to Mouth and Foot painting artists through different CSR programmes conducted periodically. Universal also extends support to intelligent students to pursue Graduate / Post Graduate studies. Also, number of Vehicles have been donated by Universal to the Government machinery for use as Ambulance and Mortuary vehicle. Two water tankers with 2000 ltr. capacity have also been provided for watering of plants during summer.





UNIVERSAL PERSONNEL SECURITY TRAINING AND ALLIED SERVICES

Head Office: - Shop No-10, 511-Kha, Ayodhya Tower, Dabholkar Corner, Near CB Stand, Kolhapur - 416001. Ph.: 0231 - 26674129 Mob.: 9665015135 / 9860959445 / 9860303036 / 7028916525

Branch Office Contact :- • Belgaum - 8055507413 • Chennai - 9481284406, 9061354204 • Delhi - 7973914329, 9818741872

- Hyderabad 8669147605, 7447449605 Kotdwar 7973914329 Mumbai 8197814715
- Nagpur 8149099547 Pune 9111866913, 7447449601 Panaji 7710822620
- Rajasthan 7447449607 Uttar Pradesh 7028916525 Vadodara 8197814715
- - Universal Personnel Security Training And Allied Services Linked in Universal Personnel Security Training And Allied Services



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