



धर्मो रक्षति रक्षितः

UTTAM RAKSHA

UNIVERSAL PERSONNEL SECURITY TRAINING AND ALLIED SERVICES

VOLUME III ISSUE III

JULY, AUG, SEPT 2022



MANNED GUARDING: STANDARDS AND THE COST CONUNDRUM

Security Industry has so far been unable to resolve the basic dichotomy between the cost implications of quality and the L1 syndrome implied by tendering processes where the dictum Maximum Quality at Minimum Price, operates. There is a need to modify certain norms in tendering platforms so that good intentions of the Government to provide better remuneration to the security guard and at the same time improve quality are translated into reality. This is essential in view of the fact that security industry is the largest employer of semi-skilled manpower in the country. Universal volunteered to subject themselves to the process and became the first agency to be qualified for Three Star Rating with the hope that more and more clients will opt for the genuine quality indicator. But the experience so far proved otherwise. Genuine costs towards higher quality need to be structured into the system.

It was envisaged that the certification would open new horizons for Universal and would be a formidable foundation for further growth.

But, on the reality front, it is observed that the end user, clients and Govt tendering platforms like GeM are unaware of the availability of the standards and still decide bids on L1 Criteria. Further to it, the guarding services require deliberate recruitment, constant upscale, supervision, training, relief, welfare etc which cannot be catered in the least service margins of 0.01% criteria being selected for contract by most of the end user clients and Govt Tendering platforms like GeM. Furthermore, a PSA is also bound to abide by the large number of statutory obligations.

Thus, these facts and concerns were communicated during the national level discussions between CAPSI Executive Board members, by Capt Uttam P Patil (retd), Vice President, CAPSI Maharashtra Chapter.

These views of our CMD, Capt Uttam P Patil (retd) have been published in the monthly magazine "Security Today" in its August 2022 edition, where these concerns have been widely covered.

FROM EDITOR'S DESK

The quarter gone by, has inter alia, two major mile stone days viz, 75th Independence Day which marked start of the Amrut-Kal, and the world environment health day. Our guards earned laurels by stellar performance in flag hoisting ceremonies held at various client establishments,. Patriotism was the flavor of the day and safe unfurling of the flag. Kudos to them.

Earth is our only home in the vast universe. Exploration of natural resources has gained unprecedented acceleration adversely impacting our planet, the only habitat for mankind. Most of the dooms-day predictions in the book "The only One Earth" published in 1973 under UN auspices are coming true, sea level rise, climate change etc. Universal did its bit in raising environmental awareness by organizing a day long workshop on the theme, where participants actually did related activities in the picturesque foothills of Fort Purandar. Readers will enjoy account of the event with pictures. Apart from these major events, Personnel of Universal discharged their usual duties and training activities with characteristic elan and dispatch, borne out by the appreciations received by our personnel.

- Capt Aniruddha G Bagaitkar (retd)

CELEBRATION OF WORLD ENVIRONMENTAL HEALTH DAY

Theme for this year was “Our Planet Our Health” and on this occasion we organized a small workshop in the salubrious environs of Purandar foothills near Pune to focus on various issues facing the planet today and to promote environment-friendly practices as well as awareness. All the staff from Head Office, Kolhapur Regional Office and Pune Regional Office participated in the workshop.

During the workshop, many issues like pollution, greenhouse effect, climate change, urbanization etc., which are deteriorating the quality of the environment, air, water, food etc., which are essential for human survival, were discussed. Also the need to educate general public about it and methods of reducing the environmental health issues were discussed and understood.

The workshop was concluded with all the staff members pledging to work towards improving the environmental health issues that threaten the human well being. Also all the staff members took part in the tree plantation drive organized as a part of this workshop.



NEW ASSOCIATIONS

Team Universal proudly announces new associations with following clients in the quarter ending 30th September 2022.

- (a) National Insurance Academy, Pune, Maharashtra
- (b) Latur District Central Co-op Bank, Latur, Maharashtra
- (c) Bharat Heavy Electricals Ltd, Thirumayam, Tamil Nadu
- (d) Maharashtra Gramin Bank, Jalgaon, Maharashtra
- (e) Vaishnavi 24 North Apartments, Bangalore, Karnataka
- (f) Gokhale Institute of Politics and Economics, Pune, Maharashtra
- (g) State Bank of India, Kalburgi Region, Karnataka.
- (h) Baba Chambers, Bangalore, Karnataka



75TH INDEPENDENCE DAY CELEBRATIONS



SPECIAL EVENTS DEPLOYMENT



आमचे राजे

लहानांच्या थोरांच्या सारे या रयतेच्या
एकच मुखात हाय,
आमचे राजे शिवाजी राय,
आम्हाला भिती कुणाची नाय

जिजाऊच्या पोटी पुत्र हो जन्मला,
जगी डंका झाला भिती त्यांची दुश्मनाला,
अफजलाचा फाडला कोथळा,
शाहिस्त्या पळून जाय,
आमचे राजे शिवाजी राय...

नसा-नसा मधी आमच्या राजांचा जोश,
मुखामध्ये घुमतो शिवरायांचा जयघोष,
ध्यानात-मनात काळजावरी,
राज्य त्यांच हाय,
आमचे राजे शिवाजी राय...

जुलम अत्याचार कुठ जरी झाला,
जबरदस्त न्याय माझ्या राजांनी केला,
कुठं बी, कवा बी, कुणी बी, कस बी
आडवं यायचं नाय,
आमचे राजे शिवाजी राय,
आम्हाला भिती कुणाची नाय...!



विश्वास साळोखे
(सिक्कुरीट गार्ड)

SIGNIFICANCE OF UNIFORMS

- U - UNIQUE
- N - NEAT & CLEAN
- I - IDENTITY
- F - FULL & COMPLETE
- O - ORDER
- R - RESPECT
- M - MANDATORY

EFFECTIVE COMMUNICATION FOR SECURITY PERSONNEL

- Courtesy in tone and content
- Clarity
- Concise
- Complete information
- Correct information
- Composed passage of information

OBITUARY



देहिनोऽस्मिन्यथा देहे कौमारं यौवनं जरा ।
तथा देहान्तरप्राप्तिर्धीरस्त्र न मुह्यति॥

In this quarter, two members of the Universal Family left for their heavenly abode in accordance with the inexorable laws of Existence - अस्तित्व - the reality of which everyone has to accept.

On 2nd Sept, we lost Mr Prasad Gopal Solaskar, our Site Sup at Paranjape Autocast, Shirwal. On 4th Aug, we lost Mr Suresh Mahadevrao Talokar, our Security Guard at Corp Bank, Jawahar Saw Mill Br, Pune. Both were very professional and soft spoken in nature and were integral part of the team Universal.

May the lord accord Sadgati to both the departed souls and strength to their families to bear the bereavement.

WELCOME & GOODBYE

In last quarter our team has been joined by the new members. "Team Universal" heartily welcomes all and wishes all, lots of success and professional happiness.

WELCOME

Mr. Rupak Kumar Thakur, Admin Manager, HO
Mr. Praveen Jadhav, HR Executive, HO
Ms. Swaroopa Mudale, HR & Admin Exe, HO
Ms. Shejal Tikke, HR & Admin Asst, Kop RO



WELCOME

Mr. Santosh Jadhav, Admin Asst, CCV dept, HO

GOODBYE

Mr. Manoj M Kalekar, Admin Manager, HO

Editorial Board :-

President :- Capt Aniruddha G Bagaitkar (retd)

Vice President :- Col Giridhar D Kole (retd)

Member :- Mr K C Shaji, Mr Madan Mohan, Ms Sheetal Salunkhe—Bapat, Mr Ravi Kumar Chavan, Mr Raju Damale, Mr Abhe Sinh Chavda, Mr Vinod Shendge, Mrs. Rehana Sayyad



UNIVERSAL PERSONNEL SECURITY TRAINING AND ALLIED SERVICES

Head Office : Shop No—10, 511-Kha, Ayodhya Tower, Dabholkar Corner, Near CB Stand, Kolhapur

West Region : Sagar Gruh, Rachana Sanstha, Pune-Mumbai Road, Flat No-27-9, Wakadewadi, Pune City, Pune

South Region : 20/2, Gangadhar Chetty Road, Next to RBANMS School Main, Bangalore

North Region : 213A, Second Floor, Left Side Block, EIII Main, 25 Feeta Road, Molarband Extn. Badrapur, New Delhi-110044

Branches at :- Mumbai, Hyderabad, Chennai, Aurangabad, Nagpur, Jaipur, Ahmedabad, Goa, Faridabad, Lucknow and Kotdwar (UK)